

PROGRAMME : FYBCOM (MANAGEMENT STUDIES)
SUBJECT : PRINCIPLES OF MANAGEMENT-II
DATE : 05/04/2025

SEMESTER: II
MARKS : 60
TIME: 11.00AM-1.00PM

NOTE: 1. Attempt any FOUR questions.
2. Figures to right indicated marks.

Q1 Answer the following

- A Explain the need for delegation of authority. (08)
B Briefly elaborate POSDCORB. (07)

Answer the following

- Q2 A Write down the features of Directing. (08)
B Write in brief the factors influencing motivation. (07)

Answer the following

- Q3 A Explain the concept of change and write down its features. (08)
B Elaborate the techniques of Time Management. (07)

Answer the following

- Q4 A Write down the Measures for Stress Management. (08)
B Explain briefly the green management practices. (07)

Answer the following

- Q5 A Discuss the Process of Talent Management. (08)
B Explain the Need for Work-Life balance among managers. (07)

Q6 **Analyze the Case Study given below.** (15)

Patagonia, an American outdoor clothing company founded in 1973 by Yvon Chouinard, has been a pioneer in integrating sustainability into its business practices. From the very beginning, Patagonia has placed an emphasis on producing high-quality, durable products while minimizing its environmental impact. The company has made several commitments to sustainability, including using recycled materials in its clothing, supporting fair labor practices, and donating a portion of its profits to environmental causes.

One of Patagonia's most successful initiatives is its "Worn Wear" program, which encourages customers to buy used Patagonia products, trade in their old items, or repair worn gear instead of purchasing new items. This initiative helps reduce waste and promotes a circular economy. Additionally, Patagonia has been a vocal advocate for environmental causes, using its platform to raise awareness about climate change, deforestation, and the protection of public lands. It has been transparent about the environmental impacts of its supply chain and has worked towards reducing its carbon footprint by shifting to renewable energy and reducing water consumption in its production processes.

The company has also implemented green management principles within its operations, such as sustainable sourcing, environmental impact assessments, and adherence to environmental certifications like Fair Trade and the Global Organic Textile Standard (GOTS).

- 1) How does Patagonia's commitment to green management align with its business strategy?
- 2) What are the benefits of integrating green management practices into business operations?
- 3) How do you think green management will evolve in the next decade? Elaborate.

GES/SBVC/SEMESTERENDEXAM APRIL, 2025.

PROGRAMME : FYB.COM (Management Studies)

SEMESTER : II

SUBJECT: GLOBAL MANAGEMENT THEORIES AND STYLE

MARKS : 30

DATE : 07/04/2025

TIME : 11.00pm-12.00noon

NOTE: 1. Write any TWO questions from the following

2. Figures to right indicated marks

Q1 Answer the following

- A Explain McKinsey 7-S Model. (7.5)
- B Explain Douglas McGregor Theory "X" AND "Y" (7.5)

Q2 Answer the following

- A Explain Qualities Of Charismatic Leaders. (7.5)
- B Explain Democratic Management Style. (7.5)

Q3 Case Study

(15)

A healthcare organization Implemented wellness program to address employee's physiological need (e.g. Healthy food, exercise facility). Once these need were met, the focus shifted to safety needs (e.g. job security, safe working conditions.). Employees were then encouraged to participate in social activities (belongingness, and love needs) and professional development programs (esteem needs). As a result employee satisfaction, engagement and productivity improved significantly. However, the order of need can vary among individuals, and fulfilling higher-level needs may not always be possible in certain circumstances.

Answer the following

- A. Describe Maslow's Hierarchy of Needs in detail. (8)
- B. What are the potential challenges in applying Maslow's theory in a diverse workplace with individuals from different cultural backgrounds? (7)

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GES/SBVC/SEMESTERENDEXAM APRIL,2025

PROGRAMME : FYB.COM (Management Studies)

SEMESTER : II

SUBJECT: FOREIGN EXCHANGE MARKET AND DERIVATIVES

MARKS : 30

DATE : 08/04/2025

TIME : 11.00pm-12.00noon

NOTE: 1. Write any TWO questions from the following

2. Figures to right indicated marks

Q1 Answer the following

- A What is currency convertibility? Explain its advantages and disadvantages. (08)
- B What is Forex Market? Explain its features. (07)

Q2 Answer the following

- A What is Derivatives? Explain the features of Derivatives. (08)
- B Explain types of Foreign Exchange Quotation. (07)

Q.3 Answer the following

- A Explain in detail foreign exchange risk and types of risk exposures. (08)
- B Explain economic indicators and Global factors that influence stock market indices (07)

NOTE: 1. Write any **Two** questions from the following.
2. Figures to right indicated marks

Q1 **Answer the Following.**

A. Explain the process for inserting Symbols in MS-Word.

(08)

B. Explain Important features of MS-Word.

(07)

Q2 **Answer the Following.**

A.Explain Statistical functions in excel worksheet.

(08)

B. How to calculate total and average of marks for each student in a given excel worksheet?

(07)

	A	B	C	D	E	F
1	Roll no	Name	M1	M2	M3	
2	1	Neha	86	90	87	
3	2	Yash	85	75	90	
4	3	Raj	90	97	66	
5	4	Arya	82	86	94	
6	5	Suresh	95	79	70	
7	6	Savi	78	80	51	
8						

Q3 **Answer the Following.**

A. What is mail merge? Explain the advantages of mail merge.

(08)

B. How to perform a filter?

(07)

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GES/SBVC/SEMESTEREXAM APRIL,25

PROGRAMME: FYB.COM (Management Studies)

SEMESTER: II

SUBJECT: FUNDAMENTALS OF BUSINESS-I (INTRODUCTION TO BUSINESS) MARKS: 30

DATE : 11/04/2025

TIME : 11.00pm - 12.00noon

NOTE: 1. Answer Any 2 out of 3

2. Figures to right indicated marks

Q1 Answer the following

15

- A. Define Business. Explain the component of commerce.
- B. Explain the factors of Internal environment.

Q2 Answer the following

15

- A. Discuss the importance of Project Planning
- B. Explain the stages of Business Unit Promotion.

Q3 Answer the following

15

- A. Explain types of Entrepreneurs.
- B. Discuss the problems of women Entrepreneur.

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GES/SBVC/SEMESTEREXAM APRIL,25

PROGRAMME: FYB.COM (Management Studies)

SEMESTER: II

SUBJECT : BASIC CONCEPTS IN RESEARCH

MARKS: 30

DATE : 15 /04/2025

TIME : 11.00pm - 12.00noon

NOTE: 1. Answer Any 2 out of 3.

2. Figures to right indicated marks

- | | | |
|-----------|---|-----------|
| Q1 | Define Research. Explain the Purpose of Research. | 15 |
| Q2 | Explain the steps in preparing Research Proposals | 15 |
| Q3 | <u>Answer the following any two out of four</u> | 15 |
| | A. Qualitative Research | |
| | B. Quantitative Research | |
| | C. Formulation of Hypothesis | |
| | D. Exploratory Research Design | |

GES/SBVC/SEMESTERENDEXAM APRIL,2025.

Class : FY. BMS

SUB : Marathi

Date: 16/04/2025

Note: 1. All questions are compulsory.

2. Figures to right indicate marks.

SEM-II

Time: 11.00am-12.00noon

Marks : 30

प्रश्न १. मुद्रित माध्यमे म्हणजे काय? मुद्रित माध्यमांसाठीची लेखन कौशल्ये उदाहरणासहित लिहा.

[१० गुण]

किंवा

प्रश्न १. बातमी लेखन म्हणजे काय ते सांगून बातमी लेखनाचे प्रकार उदाहरणासहित लिहा.

[१० गुण]

प्रश्न २. जाहिरात लेखन म्हणजे काय ते सांगून जाहिरात लेखनाची उद्दिष्टे सांगा.

[१० गुण]

किंवा

प्रश्न २. स्तंभलेखन म्हणजे काय सांगून आणि घटक सविस्तर लिहा.

[१० गुण]

प्रश्न ३. खालीपैकी कोणत्याही दोन टिपा लिहा

[१० गुण]

१. मुद्रित माध्यमांतील लेखन कौशल्यांचा गरज(कोणतेही ५ गरजा)
२. बातमी लेखनाचे घटक (कोणतेही ५ घटक)
३. स्तंभ लेखनाचे प्रकार (कोणतेही ५ प्रकार)
४. जाहिरात लेखनाचे प्रकार (कोणतेही ५ प्रकार)

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GES/SBVC/SEMESTEREXAM APRIL,25

PROGRAMME: FYB.COM (Management Studies)

SEMESTER: II

SUBJECT : हिंदी द्वितिय सत्रांत परीक्षा

MARKS: 30

DATE : 16/04/2025

TIME : 11.00pm - 12.00noon

NOTE: 1. Answer Any 2 out of 3. (निम्नलिखित तीन में से किन्हीं दो प्रश्नों के उत्तर लिखिए)

2. Figures to right indicated marks

- | | | |
|-----------|---|-----------|
| Q1 | लेखन कौशल की विशेषता लिखते हुए इसके महत्व पर को लिखिए। | 15 |
| Q2 | भाषण कौशल का महत्व बताते हुए। श्रवण कौशल की उपयोगिता. लिखिए। | 15 |
| Q3 | वाचन कौशल की उपयोगिता स्पष्ट करते हुए वाचन कौशल का स्वरूप लिखित | 15 |

N. B: 1. All questions are compulsory.

2. Figures to the right indicate full marks.

3. Draw neat labelled drawings wherever necessary.

Q. 1 Select the most appropriate answer from the option given below

6 Marks

1. Which SDG focuses on Quality Education?
 - a. SDG 4
 - b. SDG 2
 - c. SDG 6
 - d. SDG 3
2. Which of the following is a characteristic of a social leader?
 - a. EGO
 - b. Lack of active listening
 - c. Rigidity
 - d. Empathy
3. _____ Special Residential Camp organized by the NSS unit in a adopted village
 - a. 5 Days
 - b. 3 Days
 - c. 8 Days
 - d. 7 Days
4. Which leadership style involves making independent decisions?
 - a. Persuasive
 - b. Democratic
 - c. Autocratic
 - d. Laissez-Faire
5. Which of the following activities is associated with 'Waste Management' in slum areas?
 - a. Promoting digital literacy
 - b. Conducting clean-up drives
 - c. Organizing sports events
 - d. Building Shopping Malls
6. What is the primary focus of NSS regular activities?
 - a. Academic excellence
 - b. Community work
 - c. Sports development
 - d. Cultural activities

Q.2 Short Notes: (Any 2 out of 4)

6 Marks

- a. Behavioural Theory
- b. Characteristics of Social Leader
- c. SDG- 1
- d. Educational Programme

Q. 3. Answer the following questions (Any 3 out of 5)

18 Marks

- a. Discuss on SDG-2, SDG-3 and SDG-4
- b. What are the key objectives of NSS?
- c. What are the different Leadership styles?
- d. Analyze the key challenges in achieving the sustainable Development Goals?
- e. What are few NSS programmes conducted regularly?

Date: -

Time:-

Class:

Subject: Foundation and Exploration of Performing and Fine Arts (Students' Council) 30 Marks**Note: 1) All questions are compulsory. 2) Figures to the right indicate maximum marks.****Q.1) Choose the correct answer from the options given below (Any Six) (06 Marks)**

1) What is the primary medium used in performing arts?

- a) Canvas
- b) Human body and voice
- c) Clay
- d) Stone

2) What is the Sanskrit term for "theatre", encompassing drama, dance, and music in ancient Indian traditions?

- a) Shilpa
- b) Natya
- c) Chitra
- d) Kavya

3) Improvisation in theatre helps actors:

- a) Memorize their script faster
- b) Think on their feet and adapt to changes
- c) Ignore the emotions of the character
- d) Perform the same script without deviation

4) Voice modulation primarily involves changes in:

- a) Volume and pitch
- b) Costume and makeup
- c) Stage setting
- d) Lighting

5) Which of the following ancient structures reflects the influence of aesthetic art in sacred architecture?

- a) Kailasa temple
- b) Red Fort
- c) Qutb Minar
- d) Rashtrapati Bhavan

6) Which of the following is a significant art form of the Indus Valley Civilization?

- a) Sculptures of deities
- b) Seals with inscriptions
- c) Miniature paintings
- d) Frescoes

7) Which tribal art form is known for its intricate patterns and mythological themes?

- a) Madhubani
- b) Pattachitra
- c) Warli
- d) Kalamkari

8) Which of the following is an essential skill for a career in fine arts?

- a) Programming
- b) Financial analysis
- c) Creativity
- d) Legal drafting

9) Which of the following is a common career option in fine arts?

- a) Investment banking
- b) Advertising and illustration
- c) Cybersecurity
- d) Civil engineering

10) Who painted "Bharat Mata," an iconic work of Indian art?

- a) Abanindranath Tagore
- b) Amrita Sher-Gil
- c) Raja Ravi Varma
- d) M.F. Husain

Q.2) Answer the following questions.

(06 Marks)

- a) What are the key elements of performing arts?
- b) State the challenges and opportunities faced by performing arts in India.

Q.3) Answer the following questions.

(06 Marks)

- a) State the key aspects of improvisation skills in performing arts.
- b) What career options are available in the performing arts industry?

Q.4) Answer the following questions.

(06 Marks)

- a) Discuss the contribution of folk and tribal art forms to India's cultural heritage.
- b) Explain the challenges in the revival and presentation of ancient Indian art forms.

Q.5) Answer the following questions.

(06 Marks)

- a) What are the modern trends in Indian art?
- b) Discuss the career opportunities in fine arts in India.